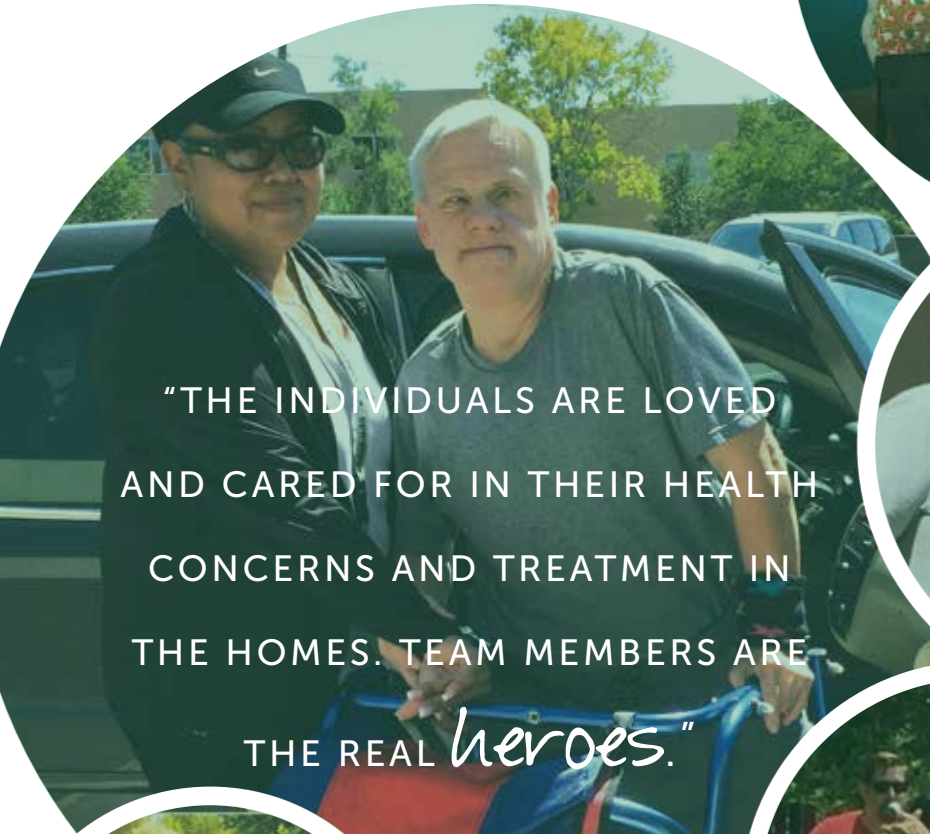




ARCA

Opening Doors.

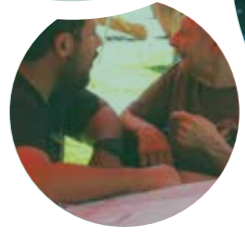
FYE 2021 Annual Report



"THE INDIVIDUALS ARE LOVED AND CARED FOR IN THEIR HEALTH CONCERNS AND TREATMENT IN THE HOMES. TEAM MEMBERS ARE THE REAL *heroes.*"



"I ALWAYS FEEL MY OPINION IS ASKED AND *heard.*"



ARCA's founding values of Service excellence, Personal growth, Integrity, Respect, Inclusion and Teamwork (SPIRIT) are at the heart of every decision.

Our celebrations, both great and small, and our challenges, whether staffing shortages, gaps in funding or even a pandemic, are addressed within the context of these principles. While our service models may have been impacted by the external events of the past year, the positive outcomes were directly influenced by our SPIRIT.

John Lobo, Instructor 2 in ARCA's Supported Living program, was recognized by ANCOR for his leadership and dedicated support. Raymond was hired by Vitality Works and loves his new career! The Customized In-Home Supports team adapted an automated system for individuals to manage their finances and Intel presented ARCA's associate farmers with hundreds of hand painted terra cotta pots. A grant from Bernalillo County's Department of Behavioral Health Services provided ARCA Neuro the funding for an Intake / Assessment Facility and 41 little ones found a safe, loving family.

We don't know what challenges and opportunities tomorrow will present, but with you by our side ARCA's SPIRIT will continue to shine bright today and for future generations.



Jim Culpepper

Jim Culpepper,
Chair, ARCA Board of Directors



Edward J. Kaul

Edward J. Kaul,
President and CEO, ARCA



Betty Valdez

Betty Valdez,
President, ARCA Foundation
Board of Directors



Michele M. Cody

Michele M. Cody,
Executive Director and Chief Development
Officer, ARCA Foundation



In FYE 2021, ARCA Neuro provided residential, outpatient and vocational supports for 65 adults with an acquired brain injury while working with their families to help realize successful cognitive outcomes.

With two community based facilities, ARCA Neuro provided residential, cognitive, functional rehabilitation services for 9 people, including program coordination, nursing and health promotion, supported employment, respite, recreation, individualized transportation, assistive technology and custom therapies.

ARCA Neuro supported 33 people with outpatient services including cognitive behavior training, professional life skills coaching, pre-vocational assistance, money management, socialization, individualized transportation, technology and allied health services and 23 people with supported employment.

ARCA Neuro managed the NM Brain Injury Resource Center, offering free access to information and referrals on topics related to brain injury. COVID-19 restrictions required transitioning from a clubhouse to a virtual setting for 2,327 survivors and their families.

Every day we strive to be the role model of excellence in services for people with intellectual, developmental and cognitive disabilities. To learn more about ARCA's Quality Journey, please visit ARCAOpeningDoors.org/quality-journey



7TH ANNUAL AWARD OF Distinction

ARCA's Award of Distinction recognizes those who embody our organizational culture; specifically, their longevity with ARCA, perseverance, dedication, mindfulness, wisdom, intuitiveness and a demonstrated ability to overcome seemingly insurmountable obstacles in realizing progress for people with IDD.

ARCA was privileged to recognize Patricia (Pat) A. Kominiak with ARCA's 2020 Award of Distinction.

Pat has been an integral part of ARCA since 1970. After decades of service, Pat continues to work tirelessly to ensure people with intellectual, developmental and cognitive disabilities have the opportunities and supports necessary to live meaningful lives in our community.

From Board leadership and advocacy to pandemic geranium distributor, Pat exemplifies a true servant-leader, mentor, advisor and friend focused on the health, safety and happiness of people in ARCA's care.

Pat is a beacon, and we are proud to stand in her light.



PERSON CENTERED SERVICES

ARCA offered person-centered services in FYE 2021 for 654 individuals with intellectual and developmental disabilities of varying ages, diagnoses and levels of need at home and in the community.

ARCA's residential supports provided the opportunity to live in a safe home independently, with housemates or in a family setting. 77 adults realized self-sufficiency and inclusion through Customized In-Home Supports while 97 adults shared a home with people with similar interests in Supported Living. ARCA's InterCare program offered 24-hour care and support to 80 adults. Family Based Services offered customized supports to 89 children and adults in a family setting, including foster care and respite.

COVID-19 restrictions made community activities look different this year, but innovative staff and adventurous individuals found creative ways to connect! 107 adults received ARCA's Career Enhancement and Supported Employment services.

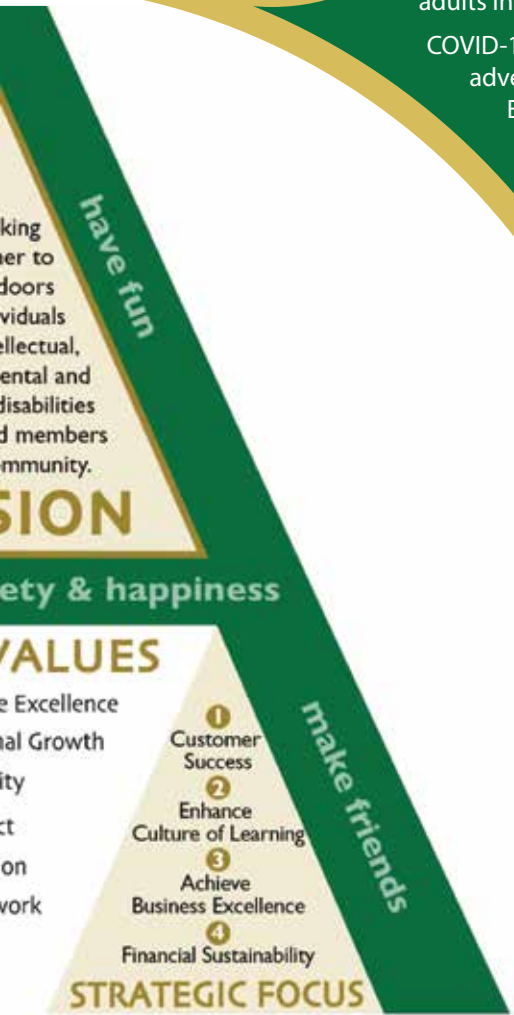
ARCA's Prader-Willi program worked alongside 56 children and adults throughout New Mexico with this life-threatening genetic disorder.

To improve health and wellness, 62 adults learned about nutrition, exercise and the importance of preventative care and, along with their teammates, walked a total of 39,865.67 miles in ARCA on the Move!



ARCA's cherished Circle of Promise grew to 68 members this year. When you include ARCA in your will or estate plan, you ensure person-centered, community based supports will be available in our community for as long as there is a need. These generous planned gifts help grow our endowment, providing a sustainable resource for supplementing gaps in Medicaid and other governmental funding.

The challenges of the past two years have reinforced how unexpected events can impact even our most commonplace activities and the critical need to be prepared for life's surprises.



ARCA STATEMENT OF ACTIVITY

For the year ended June 30, 2021

Revenues	
Medicaid	22,592,788
State Contracts	1,796,991
Grants & Contributions	1,255,270
Fees & Rent	1,455,708
Private Contracts	1,979,403
Net Sales	182,334
Other	1,310,402
Total Revenues	30,572,896

Expenses	
Salaries and benefits	21,165,300
Persons Served	2,805,799
Facilities	2,072,122
Contractual Services	842,025
Transportation	597,375
Office expense	325,568
Other	29,666
Total Expenses	27,837,855

Change in net assets: 2,735,041

ARCA STATEMENT OF POSITION

For the year ended June 30, 2021

Assets	
Cash and cash equivalents	5,911,307
Accounts receivable	2,291,134
Investments	6,086,860
Prepaid expenses	400,955
Property and Equipment, net	8,539,455
Tenant deposits and cash held in trust	3,523,085
Other assets	17,520
Total Assets	26,770,316

Liabilities	
Accounts payable	569,664
Accrued liabilities	1,940,901
Deferred revenue	95,866
Mortgages	2,353,508
Tenant deposits and cash held in trust	3,523,085
Other liabilities	6,657
Total Liabilities	8,489,681
Net Assets	18,280,635
Total Liabilities and Net Assets	26,770,316

FUNCTIONAL EXPENSES

Program	23,471,256	84.31%
Fundraising	142,842	0.51%
Management and General	4,223,757	15.17%
	27,837,855	100%

Thank you TO OUR CORPORATE AND FOUNDATION PARTNERS FOR YOUR GENEROUS SUPPORT OF ARCA'S MISSION.*

5401 Venice NE LLC / Mechenbier Construction Co.
 Achievement Gallery
 American Auto Clinic
 Anonymous Family Foundation
 Bank of the West
 Bernalillo County Department of Behavioral Health Services
 Blue Cross and Blue Shield of New Mexico
 The Church of Jesus Christ of Latter-Day Saints, Humanitarian Services
 Clear Channel Outdoor
 FRENCH Family of Companies
 Intel NM
 New Mexico Department of Transportation
 Rodgers & Company, Inc.
 RX Innovations / Best Buy Drugs
 *These Corporate and Foundation partners invested \$5,000 or more in ARCA in FYE 2021.

THANK YOU TO OUR VOLUNTEER LEADERSHIP

We've missed having volunteers join us in day to day activities at ARCA. Our volunteer boards and committees continued their service virtually – we've all gotten pretty good at Microsoft Teams! We are profoundly grateful for the dedicated leadership and support of these extraordinary people who, in spite of pandemic challenges in their own workplaces and homes, continued to find opportunities for children and adults served by ARCA.

ARCA Board

Jim Culpepper, Community Volunteer
 CHAIR
 Barbara Lewis, CPA, CliftonLarsonAllen
 VICE-CHAIR
 Pat Kominiaik, Community Volunteer
 SECRETARY
 Adam Thompson, Century Bank
 TREASURER
 Matt Maes, CPA, Lovelace UNM
 Rehabilitation Hospital
 Toni Benton, MD, UNM Hospital
 Joan Campbell, Tonsorial Parlors
 Jennifer Lehman, Community Volunteer
 James J. Saya, Lewis University
 Jason Candelaria, City of Albuquerque
 Ron O'Dowd, Community Volunteer
 Rudy Miera, Community Volunteer
 Louisa Ball, Advocate

ARCA Committees

Finance

Barbara Lewis, CPA, Matt Maes, CPA,
 Jim Culpepper, Adam Thompson,
 Jennifer Lehman, Dorothy Wood,
 James J. Saya

ARCA Benefits

Matt Maes, CPA, Phil Mayo,
 Carol Cochran, Rene Yoder, Barbara Lewis,
 Amy Rehfeld

Joint Board

Chris Keller, Jennifer Lehman,
 Matt Maes, CPA, Phil Mayo, Joey Sanchez,
 James J. Saya

ARCA Foundation Board

Betty Valdez, Bernalillo County Housing
 Authority
 PRESIDENT
 Anne Knutzen, Charles Schwab & Co., Inc.
 VICE-PRESIDENT
 Kris Stichman, Community Volunteer
 SECRETARY
 Phil Mayo, RBC Wealth Management
 TREASURER
 Noel Behne, Community Volunteer
 ASSISTANT TREASURER
 Maureen Gannon, PNM
 IMMEDIATE PAST PRESIDENT
 Joey Sanchez, Community Volunteer
 E. DeAnn Eaton, CPA, Haverland Carter
 Lifestyle Group
 Lori A. Ferraro, Bank of the West
 Christopher Keller, French Family of
 Companies
 David Sahd, Cedar Marketing Group
 Gary Bertholf, Advocate

ARCA Foundation Committees

Finance

Phil Mayo, Noel Behne, E. DeAnn Eaton,
 CPA, Christopher Keller, Tom Mitchell,
 James J. Saya, Joey Sanchez

Pooled Trusts

Phil Mayo, E. DeAnn Eaton, CPA,
 Karen Gmyr, Tom Mitchell, Christopher
 Ortiz, Joey Sanchez

Planned Giving Task Force

Nell Graham Sale, CELA, Nancy Baker,
 Madeline Dunn, S. Carlene Patterson, CP,
 ChFC, Maureen Gannon, John Attwood,
 Robert A. De Pasquale