

ARCA STATEMENT OF ACTIVITY

For year ended June 30, 2022

Revenues	
Medicaid	24,057,671
State Contracts	1,632,891
Grants & Contributions	1,878,636
Fees & Rent	1,364,266
Private Contracts	2,406,974
Net Sales	200,969
Other	62,031
Total Revenues	31,603,438

Expenses	
Salaries and Benefits	21,738,058
Persons Served	2,837,589
Facilities	2,465,523
Contractual Services	999,109
Transportation	630,665
Office Expense	321,577
Other	68,944
Total Expenses	29,061,464

Change in Net Assets: 2,541,974

ARCA STATEMENT OF POSITION

For year ended June 30, 2022

Assets	
Cash and Cash Equivalents	7,171,833
Accounts Receivable	2,677,713
Investments	5,807,469
Prepaid Expenses	485,348
Property and Equipment, Net	9,085,669
Tenant Deposits and Cash Held in Trust	2,824,788
Other Assests	1,600
Total Assets	28,054,420

Liabilities	
Account Payable	763,149
Accrued Liabilities	1,930,627
Deferred Revenue	77,310
Mortgages	1,627,632
Tenant Deposits and Cash Held in Trust	2,824,788
Other Liabilities	8,305
Total Liabilities	7,231,811
Net Assets	20,822,609
Total Liabilities and Net Assets	28,054,420

FUNCTIONAL EXPENSES

Program	24,585,998	84.6 %
Fundraising	116,246	0.4 %
Management and General	4,359,220	15.0 %
	29,061,464	100%

FOLLOW US!

Facebook.com/arcaopeningdoors

Instagram.com/arcaopeningdoors

Thank you to our Corporate and Foundation Partners for your generous support of ARCA's Mission.*

- 5401 Venice NE LLC
- Achievement Gallery
- American Auto Clinic
- Anonymous Family Foundations
- Bank of Albuquerque
- Bank of the West
- Bernalillo County Department of Behavioral Health Sciences
- Blue Cross and Blue Shield of New Mexico
- Bradbury Stamm Construction, Inc.
- Chan Zuckerberg Initiative, LLC
- The Church of Jesus Christ of Latter-Day Saints Humanitarian Services
- City Treats Catering
- Clear Channel Outdoor
- Cunningham Productions, LLC
- Finance of America Cares
- French Family of Companies
- Intel Corporation
- Lowe's Hometowns
- New Mexico Department of Transportation
- Rodgers and Company, Inc.
- Rx Innovations/Best Buy Drugs
- Ten Pins and More

* These Corporate and Foundation partners invested \$5,000 or more in ARCA in FYE 2022.

Thank you to our volunteer leadership

- | | |
|---|--|
| ARCA Board | ARCA Foundation Board |
| Barbara Lewis, CPA, CliftonLarsonAllen
CHAIR | Anne Knutzen, Charles Schwab & Co., Inc.
PRESIDENT |
| Jennifer Lehman, Community Volunteer
VICE-CHAIR | Kris Stichman, Community Volunteer
VICE-PRESIDENT |
| Adam Thompson, Century Bank
TREASURER | Phil Mayo, RBC Wealth Management
TREASURER |
| Pat Kominia, Community Volunteer
SECRETARY | David Sahd, Cedar Marketing Group
SECRETARY |
| Jim Culpepper, Community Volunteer | Noel Behne, Community Volunteer
ASSISTANT TREASURER |
| Joan Campbell, Tonsorial Parlors | Betty Valdez, Bernaillio County Housing
Authority |
| Matt Maes, CPA, Lovelace UNM
Rehabilitation Hospital | Toni Benton, MD, UNM Hospital |
| James J. Saya, Lewis University | Maureen Gannon, PNM |
| Jason Candelaria, Sandia National Labs | Joey Sanchez, Bayer Pharmaceutical |
| Ron O'Dowd, Community Volunteer | E. DeAnn Eaton, CPA, Haverland Carter
Lifestyle Group |
| Rudy Miera, Community Volunteer | Misty Sanders, SHRM-SCP, French Funerals
& Cremations |
| Louisa Ball, Advocate | Lori Ferraro, Bank of the West |
| | Gary Bertholf, Advocate |
| ARCA Committees | ARCA Foundation Committees |
| Finance | Finance |
| Barbara Lewis, CPA, Matt Maes, CPA,
Jim Culpepper, Adam Thompson, Dorothy
Wood, James J. Saya | Phil Mayo, Noel Behne, E. DeAnn Eaton,
CPA, Tom Mitchell, James J. Saya, Joey
Sanchez |
| ARCA Benefits | |
| Matt Maes, CPA, Phil Mayo, Carol
Cochran, Barbara Lewis, Amy Rehfeld | |
| Joint Board | Pooled Trusts |
| Jennifer Lehman, Matt Maes, CPA, Phil
Mayo, Joey Sanchez, James J. Saya, Lori
Ferraro | Phil Mayo, E. DeAnn Eaton, CPA, Karen
Gmyr, Tom Mitchell, Christopher Ortiz, Joey
Sanchez |
| | Planned Giving Task Force |
| | Nell Graham Sale, CELA, Nancy Baker,
Madeline Dunn, S. Carlene Patterson, CFP,
ChFC, Maureen Gannon, John Atwood,
Robert A. De Pasquale |



Opening Doors.
FYE 2022 Annual Report



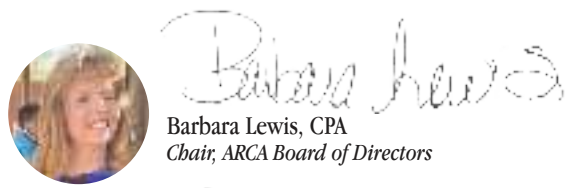
“Life's most persistent and urgent question is, 'What are you doing for others?'” -Martin Luther King, Jr.

People with disabilities need specific supports to live a full life in our community. Claudia Maldonado Duarte, ARCA CMA says, “we know when someone who is non-verbal is happy or needs something. I understand facial expressions and recognize sounds – once I learned the languages, I was impressed by how well everyone communicates!”

Kaitlin Seward, ARCA NSC, knows people with disabilities are often misunderstood. She explains, “I see folks in the community who are intimidated and stare, not because they're rude, they just aren't sure how to interact. Wherever we are, I try to lead by example. When people see me interacting the same way I would with anyone, they feel more comfortable joining in.”

Chase Painter, ARCA CSC, sums it up, “Not all people can do the same things, the same way. Disability doesn't mean inequality. Some people don't think about that. I look back to being a kid and wondering why students with special needs were segregated. It's so much more productive when we're all given equal opportunities and the support to succeed.”

When people with intellectual, developmental and cognitive disabilities have Direct Support Professionals (DSPs) like Claudia, Kaitlin and Chase in their lives, they succeed. This year, we hope you'll join us in asking our legislators to support reimbursement rates that pay our DSPs a living wage for the complex, professional work they do for our friends and neighbors with IDCD, their families and our community.



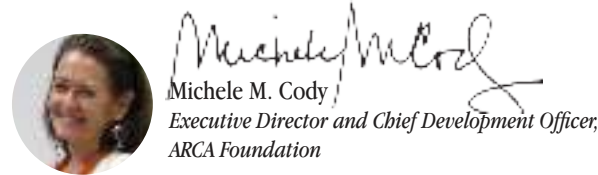
Barbara Lewis, CPA
Chair, ARCA Board of Directors



Edward J. Kaul
President/CEO, ARCA



Anne Knutzen
President, ARCA Foundation Board of Directors



Michele M. Cody
Executive Director and Chief Development Officer,
ARCA Foundation



In FYE 2022, ARCA Neuro provided residential, outpatient and vocational supports for 71 adults with an acquired brain injury while working with their families to realize successful cognitive outcomes.

Within community homes, ARCA Neuro provided residential, cognitive functional rehabilitation services for 10 people, including program coordination, nursing and health promotion, supported employment, respite, recreation, individualized transportation, assistive technology and custom therapies.

ARCA Neuro supported 37 people with outpatient services including cognitive behavior training, professional life skills coaching, pre-vocational assistance, money management, socialization, individualized transportation, technology and allied health services and 28 people with supported employment.

ARCA Neuro managed the NM Brain Injury Resource Center, offering free access to information and referrals on topics related to brain injury. COVID-19 restrictions required maintaining a virtual setting for 2,356 survivors and their families.



Everyday we strive to be the role model of excellence in service for people with intellectual, developmental and cognitive disabilities. To learn more about ARCA's Quality Journey, please visit ARCAOpeningDoors.org/quality-journey



8th Annual Award of Distinction

ARCA's Award of Distinction recognizes those who embody our organizational culture; specifically, their longevity with ARCA, perseverance, dedication, mindfulness, wisdom, intuitiveness and a demonstrated ability to overcome seemingly insurmountable obstacles in realizing progress for people with IDCD.

Chris, Julie, Kiersten and Josh Keller exemplify these characteristics and it was our great honor to recognize their decades of service with ARCA's 2021 Award of Distinction.

Chris joined the ARCA Foundation Board of Directors in 2009 and we quickly learned this family is a remarkable team of extraordinary mentors and profound proponents of a life well lived. They, both individually and together, live ARCA's values each and every day.

We are grateful to share in the lessons the Keller family live, and teach, through their example.



Person Centered Services



ARCA offered person-centered services in FYE 2022 for 522 individuals with intellectual and developmental disabilities of varying ages, diagnoses and levels of need at home and in the community.

ARCA's residential supports provided the opportunity to live in a safe home independently, with housemates or in a family setting. 68 adults realized self-sufficiency and inclusion through Customized In-Home Supports while 93 adults shared a home with people of similar interests in Supported Living. ARCA's InterCare program offered 24-hour care and support to 77 adults. Family Based Services offered customized supports to 126 children and adults in a family setting, including foster care and respite.

COVID-19 restrictions limited community activities again this year, but innovative staff and adventurous individuals found creative ways to connect! 118 adults participated in ARCA's Customized Community Support and Community Integrated Employment. Certified Developmental Disabilities nurses, Licensed Nutritionists and Registered Dietitians provided medical coordination and dietary plans for 256 adults.

ARCA's Prader-Willi program worked alongside 56 children and adults with this life-threatening genetic disorder throughout New Mexico.

To improve health and wellness, 65 adults learned about nutrition, exercise and the importance of preventative care and, along with their teammates walked a total of 38,824.39 miles in the ARCA on the Move competition!



Seventy-one members strong, ARCA's Circle of Promise helped grow our total Endowed Funds by nearly \$706,000 this fiscal year.

Members include families, volunteers, former and current employees and people in the community who admire and understand the important work ARCA does. Circle of Promise members make planned gifts to ARCA through their Will or Estate Plans, by naming ARCA as the beneficiary of their retirement accounts, life insurance policies, charitable remainder trusts or required minimum distribution from their IRAs.

Legacy gifts reduce ARCA's dependency on government resources and help ensure we can continue providing meaningful, loving care for hundreds of children and adults with intellectual, developmental and cognitive disabilities both now and in years to come.

Gifts made by our generous Circle of Promise members come in many forms and for many different reasons. Each one is essential, welcomed, acknowledged and very much appreciated.



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