

**ARCA STATEMENT OF ACTIVITY**

For year ended June 30, 2022

<b>Revenues</b>	
Medicaid	24,057,671
State Contracts	1,632,891
Grants & Contributions	1,878,636
Fees & Rent	1,364,266
Private Contracts	2,406,974
Net Sales	200,969
Other	62,031
<b>Total Revenues</b>	<b>31,603,438</b>

<b>Expenses</b>	
Salaries and Benefits	21,738,058
Persons Served	2,837,589
Facilities	2,465,523
Contractual Services	999,109
Transportation	630,665
Office Expense	321,577
Other	68,944
<b>Total Expenses</b>	<b>29,061,464</b>

**Change in Net Assets:** 2,541,974

**ARCA STATEMENT OF POSITION**

For year ended June 30, 2022

<b>Assets</b>	
Cash and Cash Equivalents	7,171,833
Accounts Receivable	2,677,713
Investments	5,807,469
Prepaid Expenses	485,348
Property and Equipment, Net	9,085,669
Tenant Deposits and Cash Held in Trust	2,824,788
Other Assests	1,600
<b>Total Assets</b>	<b>28,054,420</b>

<b>Liabilities</b>	
Account Payable	763,149
Accrued Liabilities	1,930,627
Deferred Revenue	77,310
Mortgages	1,627,632
Tenant Deposits and Cash Held in Trust	2,824,788
Other Liabilities	8,305
<b>Total Liabilities</b>	<b>7,231,811</b>
<b>Net Assets</b>	<b>20,822,609</b>
<b>Total Liabilities and Net Assets</b>	<b>28,054,420</b>

**FUNCTIONAL EXPENSES**

Program	24,585,998	84.6 %
Fundraising	116,246	0.4 %
Management and General	4,359,220	15.0 %
	29,061,464	100%

**Thank you** to our Corporate and Foundation Partners for your generous support of ARCA's Mission.\*

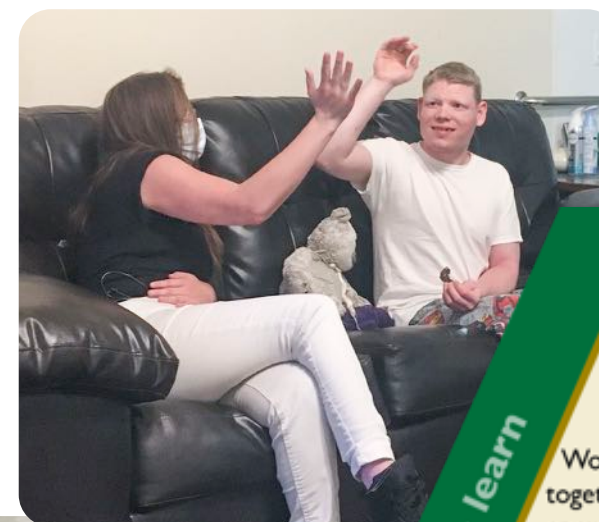
- 5401 Venice NE LLC
- Achievement Gallery
- American Auto Clinic
- Anonymous Family Foundations
- Bank of Albuquerque
- Bank of the West
- Bernalillo County Department of Behavioral Health Sciences
- Blue Cross and Blue Shield of New Mexico
- Bradbury Stamm Construction, Inc.
- Chan Zuckerberg Initiative, LLC
- The Church of Jesus Christ of Latter-Day Saints Humanitarian Services
- City Treats Catering
- Clear Channel Outdoor
- Cunningham Productions, LLC
- Finance of America Cares
- French Family of Companies
- Intel Corporation
- Lowe's Hometowns
- New Mexico Department of Transportation
- Rodgers and Company, Inc.
- Rx Innovations/Best Buy Drugs
- Ten Pins and More

\* These Corporate and Foundation partners invested \$5,000 or more in ARCA in FYE 2022.



Opening Doors.

**FYE 2022 Annual Report**



**Thank you to our volunteer leadership**

**ARCA Board**

- Barbara Lewis, CPA, CliftonLarsonAllen  
**CHAIR**
- Jennifer Lehman, Community Volunteer  
**VICE-CHAIR**
- Adam Thompson, Century Bank  
**TREASURER**
- Pat Kominia, Community Volunteer  
**SECRETARY**
- Jim Culpepper, Community Volunteer
- Joan Campbell, Tonsorial Parlors
- Matt Maes, CPA, Lovelace UNM  
Rehabilitation Hospital
- Toni Benton, MD, UNM Hospital
- James J. Saya, Lewis University
- Jason Candelaria, Sandia National Labs
- Ron O'Dowd, Community Volunteer
- Rudy Miera, Community Volunteer
- Louisa Ball, Advocate

**ARCA Committees**

- Finance**
- Barbara Lewis, CPA, Matt Maes, CPA, Jim Culpepper, Adam Thompson, Dorothy Wood, James J. Saya

**ARCA Benefits**

- Matt Maes, CPA, Phil Mayo, Carol Cochran, Barbara Lewis, Amy Rehfeld

**Joint Board**

- Jennifer Lehman, Matt Maes, CPA, Phil Mayo, Joey Sanchez, James J. Saya, Lori Ferraro

**ARCA Foundation Board**

- Anne Knutzen, Charles Schwab & Co., Inc.  
**PRESIDENT**
- Kris Stichman, Community Volunteer  
**VICE-PRESIDENT**
- Phil Mayo, RBC Wealth Management  
**TREASURER**
- David Sahd, Cedar Marketing Group  
**SECRETARY**
- Noel Behne, Community Volunteer  
**ASSISTANT TREASURER**
- Betty Valdez, Bernalillo County Housing Authority  
**IMMEDIATE PAST PRESIDENT**
- Maureen Gannon, PNM
- Joey Sanchez, Bayer Pharmaceutical
- E. DeAnn Eaton, CPA, Haverland Carter Lifestyle Group
- Misty Sanders, SHRM-SCP, French Funerals & Cremations
- Lori Ferraro, Bank of the West
- Gary Bertholf, Advocate

**ARCA Foundation Committees**

- Finance**
- Phil Mayo, Noel Behne, E. DeAnn Eaton, CPA, Tom Mitchell, James J. Saya, Joey Sanchez

**Pooled Trusts**

- Phil Mayo, E. DeAnn Eaton, CPA, Karen Gmyr, Tom Mitchell, Christopher Ortiz, Joey Sanchez

**Planned Giving Task Force**

- Nell Graham Sale, CELA, Nancy Baker, Madeline Dunn, S. Carlene Patterson, CFP, ChFC, Maureen Gannon, John Atwood, Robert A. De Pasquale

work & learn

have fun

Working together to open doors for individuals with intellectual, developmental and cognitive disabilities to be valued members of the community.

**MISSION**

enjoy health, safety & happiness

**CORE VALUES**

- S** Service Excellence
- P** Personal Growth
- I** Integrity
- R** Respect
- I** Inclusion
- T** Teamwork

Be the role model of excellence in lifelong services for individuals with intellectual, developmental and cognitive disabilities.

**VISION**

- 1** Customer Success
- 2** Enhance Culture of Learning
- 3** Achieve Business Excellence
- 4** Financial Sustainability

**STRATEGIC FOCUS**

live dreams

make friends

**FOLLOW US!**

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Instagram.com/arcaopeningdoors

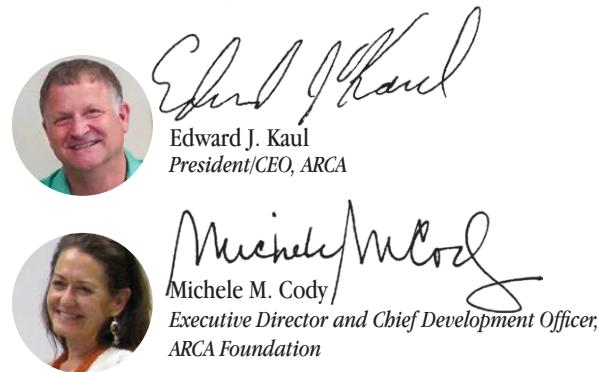
# “Life's most persistent and urgent question is, 'What are you doing for others?'” -Martin Luther King, Jr.


People with disabilities need specific supports to live a full life in our community. Claudia Maldonado Duarte, ARCA CMA says, “we know when someone who is non-verbal is happy or needs something. I understand facial expressions and recognize sounds – once I learned the languages, I was impressed by how well everyone communicates!”

Kaitlin Seward, ARCA NSC, knows people with disabilities are often misunderstood. She explains, “I see folks in the community who are intimidated and stare, not because they're rude, they just aren't sure how to interact. Wherever we are, I try to lead by example. When people see me interacting the same way I would with anyone, they feel more comfortable joining in.”

Chase Painter, ARCA CSC, sums it up, “Not all people can do the same things, the same way. Disability doesn't mean inequality. Some people don't think about that. I look back to being a kid and wondering why students with special needs were segregated. It's so much more productive when we're all given equal opportunities and the support to succeed.”

When people with intellectual, developmental and cognitive disabilities have Direct Support Professionals (DSPs) like Claudia, Kaitlin and Chase in their lives, they succeed. This year, we hope you'll join us in asking our legislators to support reimbursement rates that pay our DSPs a living wage for the complex, professional work they do for our friends and neighbors with IDCD, their families and our community.



 In FYE 2022, ARCA Neuro provided residential, outpatient and vocational supports for 71 adults with an acquired brain injury while working with their families to realize successful cognitive outcomes.

Within community homes, ARCA Neuro provided residential, cognitive functional rehabilitation services for 10 people, including program coordination, nursing and health promotion, supported employment, respite, recreation, individualized transportation, assistive technology and custom therapies.

ARCA Neuro supported 37 people with outpatient services including cognitive behavior training, professional life skills coaching, pre-vocational assistance, money management, socialization, individualized transportation, technology and allied health services and 28 people with supported employment.

ARCA Neuro managed the NM Brain Injury Resource Center, offering free access to information and referrals on topics related to brain injury. COVID-19 restrictions required maintaining a virtual setting for 2,356 survivors and their families.



Everyday we strive to be the role model of excellence in service for people with intellectual, developmental and cognitive disabilities. To learn more about ARCA's Quality Journey, please visit [ARCAOpeningDoors.org/quality-journey](https://ARCAOpeningDoors.org/quality-journey)



## 8th Annual Award of Distinction

ARCA's Award of Distinction recognizes those who embody our organizational culture; specifically, their longevity with ARCA, perseverance, dedication, mindfulness, wisdom, intuitiveness and a demonstrated ability to overcome seemingly insurmountable obstacles in realizing progress for people with IDCD.

Chris, Julie, Kiersten and Josh Keller exemplify these characteristics and it was our great honor to recognize their decades of service with ARCA's 2021 Award of Distinction.

Chris joined the ARCA Foundation Board of Directors in 2009 and we quickly learned this family is a remarkable team of extraordinary mentors and profound proponents of a life well lived. They, both individually and together, live ARCA's values each and every day.

We are grateful to share in the lessons the Keller family live, and teach, through their example.



## Person Centered Services



ARCA offered person-centered services in FYE 2022 for 522 individuals with intellectual and developmental disabilities of varying ages, diagnoses and levels of need at home and in the community.

ARCA's residential supports provided the opportunity to live in a safe home independently, with housemates or in a family setting. 68 adults realized self-sufficiency and inclusion through Customized In-Home Supports while 93 adults shared a home with people of similar interests in Supported Living. ARCA's InterCare program offered 24-hour care and support to 77 adults. Family Based Services offered customized supports to 126 children and adults in a family setting, including foster care and respite.

COVID-19 restrictions limited community activities again this year, but innovative staff and adventurous individuals found creative ways to connect! 118 adults participated in ARCA's Customized Community Support and Community Integrated Employment. Certified Developmental Disabilities nurses, Licensed Nutritionists and Registered Dietitians provided medical coordination and dietary plans for 256 adults.

ARCA's Prader-Willi program worked alongside 56 children and adults with this life-threatening genetic disorder throughout New Mexico.

To improve health and wellness, 65 adults learned about nutrition, exercise and the importance of preventative care and, along with their teammates walked a total of 38,824.39 miles in the ARCA on the Move competition!



Seventy-one members strong, ARCA's Circle of Promise helped grow our total Endowed Funds by nearly \$706,000 this fiscal year.

Members include families, volunteers, former and current employees and people in the community who admire and understand the important work ARCA does. Circle of Promise members make planned gifts to ARCA through their Will or Estate Plans, by naming ARCA as the beneficiary of their retirement accounts, life insurance policies, charitable remainder trusts or required minimum distribution from their IRAs.

Legacy gifts reduce ARCA's dependency on government resources and help ensure we can continue providing meaningful, loving care for hundreds of children and adults with intellectual, developmental and cognitive disabilities both now and in years to come.

Gifts made by our generous Circle of Promise members come in many forms and for many different reasons. Each one is essential, welcomed, acknowledged and very much appreciated.



11300 Lomas Blvd. NE • Albuquerque, New Mexico 87112  
(505) 332-6700 • [arcaoopeningdoors.org](https://arcaoopeningdoors.org)

